

## Final 2009 vanpool and seat pricing

MichiVan operates the commuter vanpool program under contract to the Michigan Department of Transportation (MDOT). The vanpool program continues to enjoy success as a result of the popularity of the passenger seat pricing program. On an annual basis MDOT reviews the pricing structure and subsidy levels in order to maintain the programs viability for commuters statewide.

Effective October 1, 2008, new seat prices shown below will take effect. Because MichiVan charges fares in advance, the new rates will be reflected on amounts due September 15, 2008, for checking customers and September 20, 2008, for credit card customers.

Pricing involves many factors which are tied to federal and state subsidy dollars. Fares are used to offset Federal and State subsidy dollars, which in turn allows the program to grow and serve more commuters. MDOT remains committed to rates that encourage ridesharing while also promoting the use of larger passenger vehicles requiring less subsidy dollars and removing more vehicles from Michigan roads.

Our expectation is that the new seat pricing schedule will remain in effect until the end of the fiscal year on 9/30/2009. However it is important to note, prices remain the purview of MDOT and may be changed at any time subject to 30 day notification period.

Listed below are the new monthly seat prices effective for the month of October 2009. Prices are shown without applicable sales tax. Gas and Parking are also not included. .

Proposed FY2009 MichiVan Monthly Per Seat Pricing – Commuter Vanpools (Volunteer Drivers)					
One Way Miles	7 Passenger	8 Passenger	10 Passenger	12 Passenger	15 Passenger
0 – 30	\$76	\$73	\$69	\$63	\$55
31 – 60	\$124	\$108	\$90	\$82	\$76
61 – 90	\$214	\$160	\$150	\$131	\$118

Proposed FY2009 MichiVan Monthly Pricing – Commuter Vanpools (Employer Sponsored)					
One Way Miles	7 Passenger	8 Passenger	10 Passenger	12 Passenger	15 Passenger
0 – 30	\$679(+10)	Not available*	\$552 (+21)	\$605(+22)	\$660 (+30)
31 – 60	\$679(+10)	Not available*	\$720 (N/C)	\$820 (+28)	\$955 (+31)
61 – 90	\$1,255 (+31)	Not available*	\$1,240 (-20)	\$1,310 (-21)	1,534 (+22)

Proposed FY2009 MichiVan Monthly Pricing – Expanded Employer Incentive Pilot Program defined as Employers with a fleet mix of 10+ vans that pay \$35+ toward each seat.					
One Way Miles	7 Passenger	8 Passenger	10 Passenger	12 Passenger	15 Passenger
0 – 30	\$545(-134)	Not available*	\$535 (-\$17)	\$583 (-\$22)	\$630 (-\$30)
31 – 60	\$545(-134)	Not available*	\$700 (-\$20)	\$782 (-\$38)	\$905 (-\$50)
61 – 90	\$1,190 (-65)	Not available*	\$1200 (-\$40)	\$1,295 (-\$15)	\$1,466 (-\$68)

\*Desired product no longer offered. Passenger pricing is for existing groups only.